

# 2010 National Farm Business Management Conference

*“Agile, Mobile, Versatile”*

Farm Analysis & Education for the Future

*Key topics: Food, Fiber, Fuel, Feed*

National Association of Farm Business Analysis Specialists

North Central/Western Extension Ag Economists

National Farm & Ranch Business Management Education Association

June 13-17, 2010 Fargo - Moorhead

Fargo Holiday Inn, 3803 13<sup>th</sup> Ave South, Fargo ND

## CONFERENCE AGENDA (*updated 6/8/10*)

### Sunday June 13

Session Chair: Dwight Aakre

- 9:00 am NFRBMEA Board Meeting – *Suite I*  
10:00 am North Central/Western (NC/W) Extension Educators Committee meeting  
Conference Registration Staff Meeting – *Suite III*  
1:00 pm Conference Registration Begins – *Press & Atrium*  
1:00 pm F-M RedHawks Baseball, Newman Outdoor Field, ask at the registration desk for directions and details. (Team is out-of-town the rest of the week)  
2:00 pm NAFBAS Board Meeting – *Suite II*  
3:00 pm NFRBMEA Past Presidents Meeting – *Club I*  
4:00 pm NAFBAS/NFRBMEA Joint Board Meeting – *Suites I & II*  
6:30 pm Evening Dessert Reception @ Holiday Inn – *Embassy & Royale (E&R)*  
6:50 pm "Overview of the 2010 Conference" – Dwight Aakre  
7:00 pm "Welcome to Fargo Moorhead" – Mayor Dennis Walaker – *E&R*  
7:15 pm **Steve Stark**, Artist/Historian – *E&R*  
8:00 pm Adjourn  
8:00 pm 2011 Conference Planning Committee Meeting - *Suites I & II*

### Monday June 14

Session Chair: Jim Kurtz

- 6:00 am Vendor Set-up (John Hobert, Vendor Coordinator) – *E&R*  
7:00 am Breakfast at Hotel **Hosted by: Farm Biz Software, Farm Works Software, TASC, Easy Farm Software, BASE, and the Farm Financial Standards Council** – *E&R*  
7:30 am Registration Continues – *Press & Atrium*  
8:00 am **“Welcome to the 2010 Conference”** – Rick Morgan & Jim Kurtz  
**“Introduction of Conference Theme”** – Wayne Pike, NFRBMEA President – *Sterling & Crowne (S&C)*  
8:15 am **US Rep Collin Peterson**, Seventh District Minnesota – *S&C*  
8:30 am Overview of Agriculture in the Red River Valley- Dwight Aakre – *S&C*  
9:00 am **Danny Klinefelter**, Professor and Extension Economist, Texas A&M University – **“Best Management Practices for Managers”**, sponsored by **Pfizer Animal Health** – *S&C*  
10:00 am BREAK – See Vendors – *E&R*  
10:30 am **Danny Klinefelter**, cont. – *S&C*

- 11:15 am **Leon Osborne**, Professor of Atmospheric Sciences and RWIC Director, University of North Dakota – “**The Challenges of Weather Prediction for Agriculture: From Weather Rocks to Supercomputers**” – S&C
- Noon Luncheon at Hotel **Luncheon Speaker: William Nelson, CHS**  
– **Sponsored by: CHS – E&R**
- 12:45 pm **Otto Doering**, Professor of Agricultural Economics, Purdue University – “**Climate change, how do we work with it?**” – S&C
- 1:45 pm **Terry Knoepfle**, Professor at the College of Business, North Dakota State University – “**Tax Issues related to farm transitions**” – S&C
- 2:45 pm BREAK – See Vendors – E&R
- 3:15 pm Paper Presentations, Round 1 (3 short topics per hour; 4 rooms at once) - These presentations showcase successful educational programs, applied research results, educational and management tools, and teaching techniques. Speakers will present an abbreviated version due to the time limit of 20 minutes. The material presented will be included in the conference proceedings along with author and contact information.  
-Conference-Directors-Board & Executive Rooms (C-D-B-E Rooms)
- IABME group meets during these presentations with Danny Klinefelter.  
-Prairie Room: Sponsored by Pfizer Animal Health
- 4:15 pm Paper Presentations, Round 2 – C-D-B-E Rooms
- 6:30 pm Evening on your own suggestions: Musical/Theater, SS Ruby-pontoon tour of the Red River, take in a movie, golf, go for a walk.

## **Tuesday June 15**

Session Chair: Jay Olson

- 7:00 am Breakfast at hotel, sponsored by FCCServices/AgCountry – E&R
- 7:10 am First-Timers' Meeting – Al Graner, President-Elect, NFRBMEA & Jim Kurtz, NAFBAS; session is open to all group's first timers – *Prairie Room*
- 8:00 am Load buses to go to Richard H. Barry Hall via short trip through NDSU – *Door 12, Southeast Entrance to Holiday Inn*
- 8:35 am All groups convene at Richard H. Barry Hall for presentations by NDSU staff – *AgCountry Auditorium, Room 140*
- 8:40 am Speaker #1 **Brian Sorenson**, Northern Crops Institute
- 9:10 am Speaker #2 **Larry Reynolds**, ANSci
- 9:50 am Break and Introduction of Richard H. Barry Hall, break sponsored by NDSU Extension Agribusiness.
- 10:15 am Speaker #3 **Scott Pryor**, Ag and Biosystems Engineering Dept., "Ethanol From Perennial Grasses and Biobased Plastics From Canola"
- 11:00 am Speaker #4 **Chad Ulven**, "New Uses for Plant Fibers"
- 11:45 am Depart from Barry Hall for Holiday Inn
- 12:15 pm Lunch at Holiday Inn- **Sponsored by John Deere Inc.**
- John Deere Video Presentation E&R
  - Conference Video Presentation – 2011 Conference Planning Committee
- 1:30 pm Paper Presentations, Round 3 - C-D-B-E Rooms  
IABME panel presentation - *Prairie Room*
- 2:30 pm Paper Presentations, Round 4 - C-D-B-E Rooms  
NFRBMEA/NAFBAS **Experience Exchange** presentations - *Crowne*

- 3:30 pm Break – *E&R*  
 3:45 pm NAFBAS Committee Meetings - *Sterling*  
 NFRBMEA Business Meeting - *Crowne*  
 NC/W Extension Educators: **Rod Sharp**, Agriculture and Business  
 Management Economist, Colorado State University Extension - Risk  
 Management Session, “**Right Risk**” – *Executive & Board Room*  
 4:45 pm Adjourn  
 5:30 pm Bus departs Holiday Inn for Bagg Farm - *Door 12, Southeast Entrance to*  
*Holiday Inn*  
 6:20 pm Family Outing at Bagg Bonanza Style Farm, picnic style  
 8:00 pm Leave the Bagg Farm for the hotel

### **Wednesday June 16**

*Session Chair: Keith Torgerson*

- 7:00 am Breakfast at hotel – *E&R*  
 8:00 am **Jason Henderson**, Omaha-Federal Reserve – *S&C*  
 9:15 am Depart for tours (Greg Tullis, Tour Coordinator) - *Door 12, Southeast*  
*Entrance to Holiday Inn*

See Addendum at the end of this Conference Agenda: Tour Day

- Noon Lunch back at Holiday Inn, sponsored by Monsanto - *E&R*  
 1:00 pm Depart for Afternoon Tours- *Door 12, Southeast Entrance to Holiday Inn*  
 5:45 pm Family Outing to Hjemkomst Center along the Red River, car pool (a  
 couple of buses will be available for those without rides)  
 6:00 pm Meal served on site, followed by slide show by **Mark Peihl**, Archivist of  
 Historical & Cultural Society of Clay County. Slide presentation, “Early  
 Riverboat Industry of the Red River.”  
 8:30 pm Return to the Holiday Inn.

### **Thursday June 17**

*Session Chair: Rick Morgan*

- 7:00 am Denny Jackson Storytelling Breakfast Host: Pat Harrington  
**Sponsored by IABME - E&R**  
 8:15 am **Bill Hejl**, former President of the World Association of Beet and Cane  
 Growers and currently member of the Board of Directors of American  
 Crystal Sugar – “**World Oil Prices & Food, Fiber, Fuel and Feed**” - *S&C*  
 9:15 am **Ray Massey**, Chair of the North Central Committee, University of Missouri  
 – “**How Cap and Trade Will Impact Ag**” - *S&C*  
 10:00 am Break - *E&R*  
 10:15 am Business Meetings: NAFBAS - *Sterling* and NFRBMEA - *Crowne*  
 10:15 am NC/W Extensions Educators:  
**Steve Harsh**, Michigan State University – “**Wind Energy Economics**” –  
*Executive & Board Rooms*  
 11:00 am NC/W Extension Educators:  
**Shannon Ferrell**, attorney, Oklahoma State University – “**Wind**  
**Development Contracts**” - *Executive & Board Rooms*  
 11:45 am Adjourn Conference

### **Post-Conference Activities**

- Noon NFRBMEA Board Meeting – *Suite I*

Addendum

**Tour Day**

**June 16, 2010**

**Fargo/Moorhead**

**AM tours depart 9:15 am and PM tours depart at 1:00 pm.**

**Tour 1**

**AM Case IH**

The Case IH plant in Fargo produces seventeen models of agriculture tractors and thirteen models of construction wheel loaders. **(15 year old restriction, no shorts/no open toe shoes)**

**PM American Crystal Sugar and Sugarbeet Farm**

American Crystal Sugar Company is a world-class agricultural cooperative specializing in the production of sugar and related agri-products. The tour also includes a stop at a local sugar beet farm located in the Red River Valley.

**Tour 2**

**AM American Crystal Sugar and Sugarbeet Farm**

American Crystal Sugar Company is a world-class agricultural cooperative specializing in the production of sugar and related agri-products. The tour also includes a stop at a local sugar beet farm located in the Red River Valley.

**PM Case IH**

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**Tour 3**

**AM ND Horse Park**

The North Dakota Horse Park is the only major race horse facility in state. It works cooperatively with the NDSU equine program.

**PM Spring Prairie Hutterite Dairy Farm:**

The Spring Prairie Hutterite Colony is located 25 miles from Fargo-Moorhead. The Spring Prairie Dairy is located at the heart of Spring Prairie Colony. This large dairy operation has 300 milking Holsteins

**Tour 4**

**AM SB & B Foods Inc.,** located in the Red River Valley

SB&B Foods, Inc. markets and sells of an extensive line of Identity Preserved (IP), Non-GMO, and Organic products to customers worldwide. The tour is of their state of the art cleaning facility and packaging plant.

**PM Microsoft**

Microsoft's Fargo campus develops and supports major software products like [Dynamics](#), [Office](#), [SQL Server](#), and [Visual Studio](#) — and get to do it in America's heartland

**Tour 5**

**AM GEM Electric Cars**

Global Electric Motorcars (GEM), LLC of Fargo, North Dakota is recognized as the leader in the manufacturing of Low Speed Neighborhood Electric Vehicles in the world.

**PM Busch Ag Resources**

The tour is of a large barley malting facility that is located in Moorhead.

**(no shorts / no open toe shoes)**

**Tour 6**

**AM DMI**

DMI is a North American leader in the production and manufacturing of large wind towers.

**(15 year old restriction, no shorts/no open toe shoes.)**

**PM Phoenix International, a John Deere Company.**

Phoenix International has demonstrated its abilities to develop and produce ruggedized electronic controllers for both off- and on-highway applications